

**BNI**

**Athens Referral Factory -- Givers Gain!**

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Since our last meeting I have given \_\_\_\_\_ **qualified** referrals to the following member(s):

\_\_\_\_\_  
\_\_\_\_\_

1-on-1(s) since our last meeting with: \_\_\_\_\_

1<sup>st</sup>-time visitor(s) I have with me today:

\_\_\_\_\_  
\_\_\_\_\_

Dollar amount generated for my business since our last meeting: \$ \_\_\_\_\_

*Remember, it is our goal for each member to bring an average of one qualified referral a week and at least one potential client/visitor a month! Are you meeting your goal?*

*Happy Networking!*

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